## SMALL BUSINESS MANAGEMENT

Citrus College Library www.citruscollege.edu/library



### Finding Business Plans in Gale Virtual Reference Library

- 1. From the Library Home page www.citruscollege.edu/library
- 2. Under Quick Links, click on Gale
- 3. From home, password: citrus.
- 4. Click on Gale Virtual Reference Library
- 5. Next to Business, click the Plus Sign +
- 6. Click on any of the volumes of **Business** Plans Handbook.
- Make sure you always use the little yellow box for Quick Search and that the checkbox\_and radio button are selected.

|                                  |  | Gale  | e Virtual Refe   | ence L  | ibrary <sup>sm</sup> |       |
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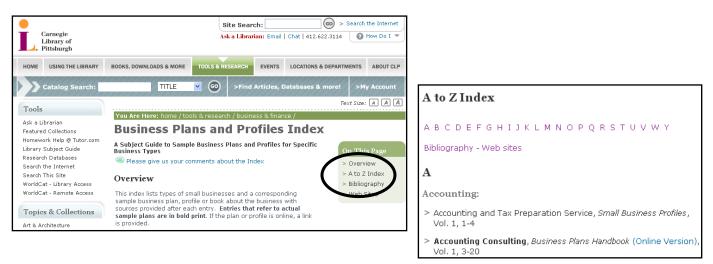
### Finding Business Plans on the Web

- 1. From the library home page <u>www.citruscollege.edu/library</u>
- 2. Under Guides, click on Links by Subject
- 3. Click on Business / Consumer Information
- 4. Under Business Plans, click on:

**Sample Business Plans** <u>http://www.bplans.com/Sample\_Business\_Plans/index.cfm</u> 5. Scroll down to see All Categories of free business plans.



Click the back button to return to the Citrus page of links for Business Plans. Click on: **Carnegie Library Business Plans** <u>http://www.clpgh.org/subject/business/bplansindex.html</u>



#### • Scroll down (or click A to Z Index) to the list by categories.

C:\Documents and Settings\jelman\Desktop\2C Library Evidence Docs\Standard IIC Appendices\IIC-9 Library Instruction Handouts\Bus 170 small bus mgt.2008.doc 5/13/2009 Contact: Barbara Rugeley <br/>cbrugeley@citruscollege.edu> (626) 914-8644 2 • Those with links are full text on the web.

# A. Finding Recommended Guides for Business on the Internet

- 1. From the library home page <u>www.citruscollege.edu/library</u>
- 2. Under Guides, click on Links by Subject
- 3. Click on Business / Consumer Information
- 4. Click on CSUF Business Administration Web Links (top right)
- 5. Note the categories: General, News & Blogs, Business Plans, Case Studies, Finance, International, Products, and Ratios.

# **B.** To Find Demographic Information on the Internet

- 1. From the Library Home Page <u>www.citruscollege.edu/library/</u>
- 2. Click the search button under the Google search window.
- 3. Try these sample searches:

| Glendora demographic             |   |
|----------------------------------|---|
| "San Dimas" "chamber of commerce | " |
| "West Covina" official           | ] |

4. On the city home page, search for such words as: population, about us, description, economic development, background, demographics, Finance Dept, etc.

# C. To Apply for a Business License

- 1. Use <u>http://www.calgold.ca.gov/</u> to get the agency's address.
- 2. OR:
- 3. Locate the city home page, as above in "To Find Demographic..."
- 4. Search for the Finance or Business Dept.
- 5. Look for the word "license" or "business tax" or "permits"

# **D. Other Web Resources**

- 1. From the Library Home Page http://www.citruscollege.edu/library
- 2. Click on Links
- 3. Click on Business / Consumer Information
- 4. Explore the different links

### E. Website that Recommends Web Sites:

- 1. Librarians' Index to the Internet: http://lii.org/
- 2. Enter a search term, such as "business plan"
- OR
- 3. Browse the categories, such as: Business
- 4. Click on Small Business

### F. SEARCH FOR WEBSITES on the Internet. <u>http://google.com</u>

• Note that quotations force a phrase search. Remove the quotes to get more hits.



# G. To Find a Book, e-Book, or Video in the Citrus Library

- 1. From the Citrus College Library Home Page, www.citruscollege.edu/library
- 2. Using a keyword search
- 3. To use NetLibrary e-books at home, Username: citrus Password: library
- 4. Helpful subject headings: Business Planning, New Business Enterprises, Success in Business, Entrepreneurship, Marketing, New Products, Business, Management

## G. Print References

Business Plans Handbook 1996-RMA Annual Statement Studies. Annual. (Has industry ratios.)

Citrus College Library



SEARCH OUR LIBRARY CATALOG: SEARCH: DUTCK LINKS: Databases / Articles Off-campus access eBook Catalog ANCED SEARCH ADVAN EBSCO WORD 🔽 beauty and business Search! SIRS EYI

R 658.4 B979 v. 2, 4, 5, 9

R 657.33 R529 2005-2006

### FULLTEXT MAGAZINE & JOURNAL SOURCES

#### EBSCO http://search.epnet.com/login.asp?profile=web

#### Academic Search Premier and MasterFILE Premier

Together, these 2 databases offer over 4600 full text periodicals (some from 1985), plus over a 1000 more that are indexed only.

- 1. From the library's Home Page, www.citruscollege.edu/library
- 2. Click on EBSCO under Quick Links
- 3. From home: User Name: citruscc; Password: library
- 4. Scroll down to add other databases, such as Business Source Premier (2300 fulltext magazines).
- 5. Click **Continue**, at the bottom or top of the screen, or press **Enter**.
- 6. Use the following examples to design the search strategy.
- 7. To e-mail an article, select the article's full text form, and then click the e-mail button at the top or bottom of the article.
- 8. Warning! Some articles are NOT full text. You may request them through Citrus College Library's Inter Library Loan. They are usually free.



- 1 Note the left column "Narrow Results by Subject."
- 2 Use singular nouns; EBSCO will search for both singular and plural forms.
- 3 Use "or" between synonyms in the same search window.
- Click the arrow and use "TX All Text" to get more hits. 4
- 5 Note NAICS Number (for the industry). These may be used in several EBSCO databases and in some websites.

### **NEWSPAPER SOURCES**

#### LEXIS-NEXIS ACADEMIC

Warning! To Connect from Home: First, each semester, get a new personal "STUDENT LOGON" (User Name and Password) in the computer lab in IS 107, or the AV Desk in the Library, flr.2.

#### TO CONNECT FROM HOME:

- 1. From the library's Home Page www.citruscollege.edu/library/
- 2. Click on Off-Campus Access under Search
- 3. Scroll down and click on the appropriate Instructions (Dial Up, DSL, MAC etc.)
- 4. Print out those instructions.
- 5. Follow those instructions to change the settings on your web browser.
- 6. After making those changes, go back to the library's home page www.citruscollege.edu/library/

#### **TO SEARCH LEXIS-NEXIS**

1. From the Library's Home Page www.citruscollege.edu/library/

- 2. Click on Lexis under Quick Links
- 3. Click on News
- 4. Enter your search terms 5. Click on Specify Date
- arrow.
- 6. Select date range.
- 7. Press Enter.

| News                  |   |                      |          |      |      |
|-----------------------|---|----------------------|----------|------|------|
| Enter Search<br>Terms | <ul> <li>Terms and Connect</li> </ul>             | ors 🔘 Natural Langua | je       |      |      |
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| Select Sources        | Date is between<br>Previous week                  | ires                 | <b>v</b> |      |      |
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|                       | Previous 6 months<br>Previous year                |                      |          |      |      |
|                       | Previous 2 years                                  |                      |          |      |      |
|                       | Previous 5 years                                  |                      |          |      |      |
|                       | Previous 10 years<br>Previous                     |                      |          |      |      |

- 3. The resulting list of articles is in relevance order. Click Expanded List.
- 4. In the Narrow Search window, you may enter another term to narrow the search.
- 5. Click on the article title to view the full text.
- 6. Click e-mail or print buttons at the top right of each article.

| LexisNexis® Academ<br><u>News - News</u> > (travel website) (<br>Search Sources                                 |  | _ |
|---|--|---|
| Result Groups Sources by Category V   | Wiew     List     Narrow Search       Sort     Expanded List     Pull Document       Full Document     View Full with Indexing   |   |
| All Results (997)<br>→ Newswires & Press Releases (447)<br>→ Newspapers (288)<br>→ Aggregate News Sources (108) | KWIC™         No Custom         Invicta Group Inc. Travel Hot Link Website Traffic Increases With 5 Star Ranking         Market Wire, August 4, 2006 Friday 6:00 AM GMT, 261 words |   |
| <ul> <li>Industry Trade Press (96)</li> <li>Magazines &amp; Journals (86)</li> <li>Newsletters (24)</li> </ul>  | 2       www.MarketGainer.com: Issues Updates on Invicta Group Inc         M2 Presswire, August 4, 2006, 887 words  |   |

# SMALL BUSINESS MANAGEMENT SUGGESTED SUBJECT HEADINGS

March 17, 2009

| Type of Business           | Subject Headings   |
|----------------------------|--|
| Athletic rehab facility    | MEDICAL rehabilitation, ATHLETES, EXERCISE therapy,  |
|                            | Rehabilitation, Sports personnel   |
| Automotive shop            | Automotive repair shop, Automobiles – Maintenance & repair   |
| Bakery                     | Baked products industry, Bakeries  |
| Bookstore                  | Bookstores   |
| Café                       | Coffeehouses, Restaurants,   |
| Cake bakery                | Cake, Baked products industry, Bakeries  |
| Clothing store             | Clothing & dress, Fashion, Fashion design, Women's clothing,   |
|                            | Men's clothing, Dress, Clothing trade, Stores, retail  |
| Computer repair            | Computer repair; Computers – Maintenance & repair; Computers;  |
|                            | Repairing; Technical support; Computer service industry  |
| Custom confectionery       | Confectionery  |
| Customizing cars           | AutomobilesEquipment & Supplies, Automobile industry & trade,  |
|                            | Automobile supplies industry, Automobiles—Customizing  |
| Electrical Sign & Lighting |  |
| Service                    | Neon signs, Signs & signboards, Neon lighting,   |
| Event planning             | Special events, Planners, Special events industry, Special events  |
|                            | marketing, Caterers & catering, Promoters  |
| Farm, Fruit & Vegetable    | Fruit growers, Fruit trade, Vegetable trade, Orchards, Crop yield,   |
|                            | Vegetable gardening, Agriculture   |
| Grill                      | Keyword: grill, Restaurants, Diners & dining   |
| Hair Salon / Barbershop    | Beauty shops, Beauty culture, Personal care industry, Barbershops,<br>Haircutting, Hair dressing, Hairstyles |
| Importer or marketer       | Importers, Imports, International trade, Export marketing, Export &  |
|                            | import trade   |
| Instrument store           | Musical instruments industry, Music stores, Music trade, Musical   |
|                            | instruments – Equipment & supplies   |
| Interior Design            | Interior Decorating, Architectural design, House furnishings   |
| Internet café & lounge     | Cybercafes,  |
| Jewelry Store              | Jewelry trade, Jewelry Stores, Retail  |
| Medical supply             | Medical supplies, Medical supplies industry,   |
| Mediterranean night        |  |
| lounge                     | Nightclubs, Drinking Establishments  |
| Music venue                | Concerts, Centers for the performing arts, Music – Performance,  |
|                            | Concert tours, Arenas, (Design & construction and Music)   |
| Music video                | Music videos – Production & direction, Video recordings -  |
|                            | Production & direction, Rap (Music), Video recordings industry,  |
|                            | Popular music,   |
| Nightclub                  | Nightclubs, Drinking establishments  |
| Pet Store                  | Pet Shops, Pet industry, Pets  |
| Produce (Fruit &           | Farm produce, Vegetables, Fruit, Food industry & trade, Produce  |
| vegetables)                | markets, Grocery shopping,   |
| Recording studio           | Sound Recording & reproducing, Equipment & supplies,   |
| Rosscoe's House of         | Cookery chicken, Pancakes, waffles, etc., Restaurants, Food  |
| Chicken & Waffles          | service,   |
| Sandwich shop              | Sandwich Shops, Sandwiches, Restaurants, Chain stores  |
| Shoe store                 | Shoes, Shoe stores, Footwear industry, Shoe industry   |
| Smoke shop                 | Cigarettes marketing, Tobacco industry, Cigarette industry, Cigars,  |
|                            | Convenience stores. Keyword: smoke shop  |
| Sports bar                 | Bars (Drinking establishments), Nightclubs, IC 722410 Drinking   |
|                            | Places (Alcoholic Beverages), Wine cellars   |
| Vending machine            | Vending machines, Coin-operated machines,  |

| Type of Business          | Subject Headings   |
|---------------------------|--|
| Arcade / Lounge           | Video games, Electronic games, Electronic games industry,  |
| C C                       | Arcades, Entertainment industry, Internet games, Computer games,   |
|                           | Video games industry, Household electronics industry,  |
| Artificial grass and      | Turfgrasses, Athletic fields, Fieldturf, inc., Synthetic sporting  |
| landscape AGL             | surfaces, Sports facilities, Landscaping industry, Lawns, Turf   |
|                           | management   |
| Automotive shop           | Automotive repair shop, Automobiles – Maintenance & repair   |
| Bakery                    | Baked products industry, Bakeries  |
| Bed & Breakfast           | Bed & breakfast accommodations, Hospitality industry, Tourist  |
|                           | camps, hostels, etc., IC 721191 Bed-and-Breakfast Inns,  |
| Bikram Yoga Studio        | Yoga instruction, Yoga training & fitness (combined with   |
|                           | entrepreneur* or store or retail or facility or business)  |
| Biomass Waste Reduction   | Factory & trade waste, Refuse & refuse disposal, Biomass, Landfill management, Energy conversion, Biomass energy |
| Car insurance             | Insurance - automobile, Automobile insurance companies, IC   |
|                           | 524126 Direct Property and Casualty Insurance Carriers   |
| Cereal restaurants        | Restaurants and Cereal   |
| Clothing store            | Clothing & dress, Fashion, Fashion design, Women's clothing,   |
|                           | Men's clothing, Dress, Clothing trade, Stores, retail  |
| Entertainment             | Entertainment industry, Music trade, Motion picture industry, Mass   |
|                           | media industry   |
| Fast food pizza           | Fast food restaurants, Pizza, Pizzerias,   |
| Funnel cake restaurants   | Keyword: funnel cake, Fairs, Food, Amusements, Concessions   |
|                           | (Amusements, etc.)   |
| Grill                     | Keyword: grill, IC 722211 Limited-Service Restaurants  |
| Hair Salon / Barbershop   | Beauty shops, Beauty culture, Personal care industry, Barbershops,   |
|                           | Haircutting, Hair dressing, Hairstyles   |
| Income tax office         | Tax return preparation industry, Tax consultants, Accountants, IC  |
|                           | 541213 Tax Preparation Services,   |
| Laundromat (coin laundry) | IC 812310 Coin-Operated Laundries and Drycleaners,   |
| Live sound reinforcement  | Audio-visual equipment rental, Audio equipment industry, Sound-  |
| equipment rental          | Equipment & supplies, Loudspeakers, Microphones, Sound   |
|                           | Recording & reproducing, Equipment & supplies,   |
| Music venue               | Concerts, Centers for the performing arts, Music – Performance,  |
|                           | Concert tours, Arenas, (Design & construction and Music)   |
| Nightclub                 | Nightclubs, Drinking establishments  |
| Record store              | Record stores, Music stores, Music trade, Compact discs, IC "451220"   |
| Restaurants               | Restaurants, Food service, Hospitality industry, Dinner & dining   |
| Skate / Graffiti          | Skateboard* and graffiti   |
| Skate / Music (Or did you | Skateboard*  |
| mean both?)               |  |
| Sporting complex          | Sports facilities, Stadiums, Arenas  |
| Sports bar                | Bars (Drinking establishments), Nightclubs, IC 722410 Drinking Places (Alcoholic Beverages), Wine cellars        |
| The Outlet by E.L.S.      | Outlet stores, Discount houses (retail trade)  |
| Tuxedo shop               | Tuxedo rentals, Men's clothing, IC 532220 Formal Wear and  |
|                           | Costume Rental,  |

### SMALL BUSINESS MANAGEMENT SUGGESTED SUBJECT HEADINGS 27 September 2007

| Adult Residential facilities for the disabled | People with disabilitiesHousing, People with disabilities, Housinglaw & legislation |
|---|---|
| Automotive Garage                             | Automotive Repair shop  |
| Billiard club                                 |   |
|   | Billiards, Billiard Parlors<br>AutomobilesEquipment & Supplies, Automobile          |
| Car accessories                               | industry & trade, Automobile supplies industry,                                     |
|   | AutomobilesCustomizing  |
| Clothing                                      | Fashion, Women's Clothing, Fashion design, Dress                                    |
| Clothing                                      | accessories, Fashion  |
| Club, Bar                                     | Drinking establishments, Nightclubs   |
| Coffee shop / bakery                          | Coffeehouses, Coffee shops  |
| Colombia Fast Food                            | Fast food Restaurants   |
| Construction                                  | BuildingDesign and construction, industrial   |
|   | engineering, Architecture, Architectural design                                     |
| Fashion                                       | Fashion design, Clothing Trade, Fashion design, Textile                             |
|   | fabrics   |
| High end Bar/Club                             | Nightclubs, Drinking Establishments   |
| Interior Design                               | Interior Decorating, Architectural design, House                                    |
|   | furnishings   |
| Jewelry Store                                 | Jewelry trade, Jewelry Stores, Retail   |
| Limo Company                                  | Limousine Service, Deluxe Transportation,   |
|   | transportation-Automotive   |
| Liquor store                                  | Liquor industry, Alcoholic beverage industry, Liquors,                              |
|   | Marketing   |
| Mexican food                                  | Mexican Restaurants, Restaurants, (Cookery,   |
| Pet Store                                     | Mexican), Food industry & trade, Mexico   |
|   | Pet Shops, Pet industry, Pets   |
| Pool building company                         | Swimming Pools, Swimming pools - design &<br>Construction, Pools                    |
| Race car Production/fabrication/Products      | NASCAR Association, Automobile racing, Motor sports,                                |
| Nace car Froduction/habitcation/Froducts      | Stock car racing, Formula one   |
| Restaurants                                   | Food Service, Hospitality Industry, Dinner & dining                                 |
| Sandwich store                                | Sandwich Shops, Sandwiches, Restaurants, Chain                                      |
|   | stores  |
| Smog Check and Test only                      | Emission Control, Emissions Tests, Automobile Smog                                  |
| <u> </u>                                      | Control inspections   |
| Travel website                                | Web sites, Travel, Tourism, Travel Agencies   |
|   |   |